



# Accounts Receivable



Controlling your accounts receivable means knowing who owes you, when they will pay and in some cases choosing not to sell to them. Being able to track payment trends and commitments gives you the tools to ensure you are not losing money due to poor cash flow.

**What's stopping you from controlling your accounts receivable?**

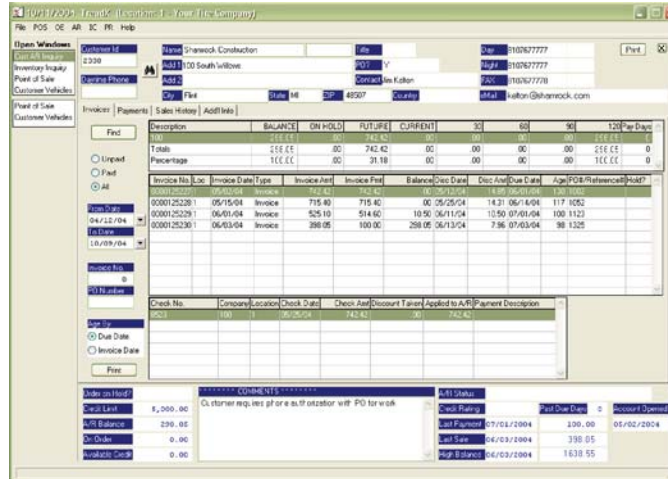
### Barriers

- Salespeople selling to customers who are past due or over their credit limit
- No financial notes available to salespeople
- Different A/R balances for the same customer depending on location
- No detail of past collection calls
- Not enough terms options to meet customer's needs
- Follow-up collection letters are too time consuming

### TreadX Breakthroughs

- Sales can be stopped for customers with credit issues, with optional management override
- Selected notes available to salespeople at the point of sale
- Customer balances updated after every sale, for all locations
- Complete detail, by invoice, of each collection call, including promised payment dates
- Unlimited user-defined terms to meet the needs of any customer
- Quickly merge data to create collection letters of varying severity, based on days past due

With TreadX, you'll have the tools to analyze and manage your accounts receivable, decide when to "fire" a customer and stop the sale before it even happens.



*"Too many of our customers pay us when they feel like it. I need to take control of my receivables."*

## **Additional Accounts Receivable Features**

- Find customer by customer number, name, tax ID, group, sales rep, route or user-defined code
- Detailed A/R record includes phone, fax, cell, pager and email
- A/R inquiry ages by invoice date or due date
- View previous invoices and payments, paid invoices or unpaid invoices only
- View payments by check number in detail or summary
- Inquire by specific invoice number or customer purchase order number
- Unlimited comments on customer record
- Tracks days to pay each invoice, as well as average days to pay
- Open item or balance forward statements by customer
- Invoices and statements may be printed, faxed or emailed
- FET exemption with expiration date
- Option to have work orders for past due customers print at collections manager's desk
- Complete collections management subsystem
  - Record of all collection calls
  - Run collection reports based on promised payment dates
  - Create custom collection letters, merging customer and financial information

Controlling your accounts receivable is critical to your business. TreadX gives you the tools to manage your customers and your salespeople, giving you the peace of mind that profitable business is being conducted with profitable customers.

To find out how TreadX Accounts Receivable from ASA Tire Systems can give you the tools to improve your accounts receivable management, call toll free at **866-210-6717**, email [info@asatire.com](mailto:info@asatire.com) or visit us at [www.asatire.com](http://www.asatire.com).

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